



LinkedIn URL

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Emersons Green
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KEY SKILLS

- Executive Communication
- Project Management
- Business Improvement
- Negotiating and Influencing
- Data Analysis
- Business Strategy
- Winning Teams
- Managing Teams
- Critical Thinking
- Cross-functional Understanding



EXPERIENCE

Hewlett Packard Enterprise
Bristol UK

BUSINESS PLANNING ANALYST SPECIALIST LEVEL | August 2013 – December 2015

- Worked as a part of lead strategy team for HP Storage worldwide
- Prepared analytical reports that drove investment decisions shaping \$3Bn p.a. business
- Reduced project costs by \$134.000 per year by reviewing operational processes
- Improved market tracker model delivery frequency by 50% annually through removing external dependencies
- Created market forecasts with 90%+ accuracy
- Shaped business view of market sizing and forecasted growth rates
- Reported directly to the director of business strategy worldwide & VP level management
- Managed projects & teams across AMS, EMEA, APJ and China regions
- Collaborated with various business units to ensure a cohesive view across organization
- Trained colleagues to increase team productivity
- Influenced market intelligence companies such as IDC and Gartner
- Received multiple awards and recognition in areas of innovation, execution, achievement, contribution and results through teamwork

SYSTEMS / INFRASTRUCTURE ENGINEER | July 2013 – August 2013

- Developed installation and configuration procedures as well as created technical documentation
- Improved hardware efficiency by deploying virtualized environments
- Participated in technical research and development to enable continuing innovation within the infrastructure for various project and operational needs

SOLUTIONS / SYSTEM ENGINEER | June 2011 – July 2013

- Designed and facilitated training for employees to enable device testing from multiple geographical locations
- Removed 80% of device conflicts and increased hardware usage by implementing schedule driven testing framework
- Optimized the data centre performance and increased test coverage

LEAD TECHNICIAN (June 2008 – September 2009)

- Carried out repairs on all computer equipment including customer callouts
- Configured small business networks
- Developed strong communications skills through customer contact
- Met all of the targets created by management

Home Computer Repairs
Bristol, UK



EDUCATION

University of The West of England

Bristol

Sep 2009 – June 2013

BACHELOR OF COMPUTER SECURITY

During my studies, key areas of focus were as follows: ISO27001 Information Security Management Systems, EnCase, FTK, Snort and Wireshark covered in modules such as Computer and Network Security, Computer Security and Forensic Tools, Security Management in Practice, Cryptography and Coding Systems. My final year project was addressing problem of computer theft and its recovery.

City of Bristol College

Bristol

Sep 2006 – June 2008

BTEC NATIONAL DIPLOMA, IT PRACTITIONERS - COMPUTING

While studying towards my diploma I undertook 20 Computer Science related modules including Computer Systems, Systems Analysis and Design, Software Project Development, Network Operating Systems and Business Information Systems.



PUBLICATIONS

Haking9 IT Security

Magazine

June 2013

NMAP – GET TO KNOW THE NETWORK

I wrote an article for Hakin9 Practical Protection - IT Security Magazine focused on learning how to use the Swiss army knife of network discovery - NMAP, and how not to cut yourself with it.



CERTIFICATES AND AWARDS

- ▶ Techniques for Communicating Effectively with Senior Executives
- ▶ Project Management Fundamentals
- ▶ Negotiating and Influencing for Results
- ▶ Making a Difference Awards 2014 & 2015 - Innovation, Results Through Teamwork, Execution, Achievement and Contribution
- ▶ VMware Certified Associate – Cloud
- ▶ Insomnia i43 Gaming Festival Fastest PC Builder
- ▶ Security for System Administrators – HP Enterprise Security
- ▶ Security and Wireless Environment
- ▶ Cyber Security Phishing Awareness and E-Mail Security



PROJECTS

Professional Volunteer

Oct 2012 – Sep 2013

CSV VOLUNTEERING PARTNERS, BRISTOL

Working as IT Consultant providing my expertise to charities and community groups on an ad-hoc basis to point them in the right direction.

Teacher

Feb 2011 – March 2011

SILVER SURFERS, BRISTOL

Helping a group of elderly people in Bristol improve their knowledge and gain better understanding with the internet through one-to-one tutoring sessions at the university.



REFERENCES

MICHAEL KAY
FUTURE PRODUCT
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Additional references available via LinkedIn